

## END THE RISING HEALTHCARE COST TREND

EMPLOYERS NEED A DIFFERENT APPROACH. MissionPoint offers a population health solution that delivers more services while lowering total healthcare costs. Here's how we do it.



### DRIVE DOWN COSTS

- Comprehensive clinically-integrated network of providers and facilities
- Robust data analytics identify top care management opportunities
- Performance-based model drives providers to better coordinate care, lowering costs
- Smart benefit design drives members into a lower cost, high-quality network



### INNOVATIVE CLINICAL MANAGEMENT

- A whole-person approach that extends past traditional disease management
- Hospital and home visits elevate level of care and positively influence outcomes
- Identifying and providing clinical and social support beyond traditional healthcare: family issues, mental health, transportation and financial challenges, community resources connections



### DATA DRIVES DECISIONS

- Robust Population 360 analysis that identifies high-risk and potential high-risk members for proactive outreach
- Data feeds from local hospitals drive alerts to visit members in the hospital or ER
- Claims data provides clinical team full medical records of a member- offering a deep, thorough profile of a member's physicians, appointments, medications, conditions, and risk potential



### HR TEAM SUPPORT

We work one-on-one with HR teams, providing the support and resources they need to educate plan members about MissionPoint. In addition, our Member Services Team help plan members find in-network providers and facilities and navigate the health system, including understanding EOBs and health benefits. This team also conducts outbound campaigns to drive healthy behaviors like screenings and immunizations.



## OUR HEALTH PARTNER MODEL

MissionPoint takes a "whole person" approach to caring for our members, supporting them with a unique care model, offering personalized care to those who may need clinical and social support beyond traditional healthcare, to achieve their best health.



Our Health Partners are licensed, experienced nurses, social workers and counselors who meet members where they are in their health journey.

### HEALTH PARTNER SERVICES INCLUDE:

- Proactive outreach to members who need us most, including home visits
- Individualized care plans for each member
- In-person visits to members who are admitted to a MissionPoint facility or ER, and follow up after discharge.
- Home visits to perform safety checks, medicine reconciliation and build stronger relationships with members
- Identification, counseling and connection to resources for members managing their mental health
- Coaching patients in preparation for physician and specialist appointments
- Education and special care around chronic conditions or a new diagnosis
- Healthy lifestyle coaching, including: weight management, smoking cessation, nutrition counseling, stress management, sleep problems, diabetes and other chronic condition management
- Connection to community resources, including YMCAs and other community organizations
- Counseling and problem solving around financial challenges, budgeting, housing and food insecurity
- Identifying and providing clinical and social support beyond traditional healthcare

*"I had several things in my life that I overlooked, including dealing with my depression. I needed help, but I've never been able to receive it - until now."*

For more information about MissionPoint solutions that can drive savings for your clients or organization, contact MissionPoint's Business Development Team at (844) 254-7805 or [employers@missionpointhealth.org](mailto:employers@missionpointhealth.org).